

Small price, small footprint.
Huge return on your investment.

Why are pharmacies automating with Kirby Lester?

Accurate

- Kirby Lester counting technology is the "gold-standard" of the industry
- Eliminate hand-counting forever
- Excellent for inventory counting

Affordable

- Powerful technology at a fraction of the cost of other automation
- Plenty of options - from simple counting to sleek robotic dispensing
- Realize a full ROI in months, not years
- Everything on your automation wish list

Reliable

- Trusted for 40 years by 40,000 customers in 40 countries
- Track and report every prescription-filling detail
- World-class customer service and support
- Increase employee and customer satisfaction

Simple

- Compact and simple to install
- Learn how to use in minutes (for desktop devices) or in less than a day (for complete dispensing systems)
- Track customer orders and prescriptions on a real-time basis
- Built-in barcode scanning and biometrics
- Fully automated workflow (on/off capability)



Greater Dispensing Accuracy, Improved Operating Efficiency and Lowered Costs

Only from Kirby Lester Counting and Dispensing Technology



Kirby Lester's full lineup of counting, dispensing and verification systems includes the **right technology for everyone** — from pharmacies processing 100 prescriptions a day to thousands per day. There is a Kirby Lester system for your business, whether you need the world's best-selling tablet counter, whether you want to eliminate dispensing errors, or whether you are ready to automate your entire prescription process with robotics and workflow software.

Kirby Lester is your trusted provider of a full line of **powerful** pharmacy automation that's **always** affordable!

Kirby Lester, LLC
800.641.3961
sales@kirbylester.com

Small price, small footprint.
Huge return on your investment.



Kirby Lester's Full Line of Pharmacy Automation Offers Options For Affordable Dispensing Safety

Are You Ready For Dispensing Automation?

If any of these challenges occur in your pharmacy, you may benefit from dispensing automation.

- ❑ Daily Rx volume is over 100 Rx
- ❑ Need a competitive edge
- ❑ Still hand-counting by 5's
- ❑ Concerned about dispensing errors
- ❑ Pharmacy insurance company suggested "risk-minimizing technology"
- ❑ Paid too much in taxes last year
- ❑ Pharmacists are dispensing medications, not technicians
- ❑ Want to free up time to grow business
- ❑ Don't use any verification software (barcode-scanning to check the stock bottle with the order)
- ❑ Daily Rx volume is rising
- ❑ Hard to fill staff vacancies
- ❑ Pharmacy environment is stressful and strained
- ❑ Want to focus more on customer service
- ❑ Always wanted a pharmacy robot, but they were too expensive, too big, or too much hassle

KL1



Classic
KL15e



Eliminate hand-counting with our "gold-standard" tablet counters. Save time and money – no overcounts or undercounts. Just pour and count, no calibration needed.

Simple, Accurate
Counting

KL20

100% *counting and error-prevention* system – your best defense against dispensing errors. Includes workflow software, barcode verification, drug images, multiple checks/balances, and inventory tools.



100% Verification

KL30

Combines the robust functions of the KL20 (left), with hands-free cassette dispensing and unique double counting in only a few square feet. Automates your top 30 (or more) medications. Ideal for narcotics control.



Ultra-Fast Dispensing

KL60



Compact, robotic dispensing system – at a fraction of the cost and size of other robots. Automatically labels and dispenses 35-40% or more of your total orders. Hassle-free operation.

Full Robotic
Dispensing



Small price, small footprint.
Huge return on your investment.



Kirby Lester's Full Line of Check-Counting and Packaging Devices Provide Affordable, Accurate Options

For pharmaceutical and nutraceutical suppliers, manufacturing, clinical trials, QC/QA departments, law enforcement, and any facility requiring high-speed counting

Case Studies: Kirby Lester Technology In Manufacturing

Quality checks on the packaging line or R&D lab

A West Coast supplements manufacturer compared hand-counting to machine counting. Hand-counting 100-count bottles resulted in inaccuracy as high as five capsules per bottle. Plus, hand-counting took more than 15 seconds longer than using a KL15e tablet counter.

Physical Inventory

A Midwest facility compared hand-counting to KL15e for physical inventory. Hand-counting took two technicians 32 man-hours. With a KL15e, two technicians needed only 8 man-hours.

Low- to mid-volume bottling runs

A West Coast contract manufacturer that routinely turned down low-volume contracts installed a KL200 counter-filler and completed three low-volume contracts in the same year.

Packaging for clinical trials

A Midwest clinical trials organization expanded into Phase II trial preparation after installing two KL50ic fillers, something it could not have done without Kirby Lester automation.



Eliminate hand-counting with our "gold-standard" tablet counters. Save time and money – no overcounts or undercounts. Just pour and count, no calibration needed.

KL1

Classic
KL15e

KL25

Automatic tablet counter for lower-volume counting and packaging. Hands-free counting. Needs no adjustment or calibration for different medications. Count mode and Pack mode. Counts up to 820 parts/minute. Speeds inventory.



KL50ic



KL50icf



Fast, automatic tablet counter for medium-volume counting and packaging. Bowl holds 500 tablets and counts up to 1,920 parts/minute. Rotating high-capacity feeder available for holding up to 3,500 additional tablets (KL502). Needs no adjustment or calibration for different medications.

KL200

Fast, automatic tablet counter for high-volume counting and packaging. Bowl holds 500 tablets and counts up to 1,920 parts/minute. High-capacity feeder available for holding up to 25,000 additional tablets (KL502). Needs no adjustment or calibration for different medications.

