

## KIRBY LESTER KEEPS ROLLING OUT NEW PRODUCTS

Sunday, Aug. 9, 2009

Sorry, there aren't any goofy give-aways or trade show trinkets in booth 1066, Kirby Lester's home in Boston this week during the NACDS Pharmacy & Technology Conference. After Kirby Lester packed its exhibit with four—yes, *four*—new pharmacy technology systems on display, there wasn't room for any other distractions.

Kirby Lester has invested heavily in applying its world-renowned counting technology to new dispensing applications. These new systems offer true interfacing to the pharmacy management system and revolutionize high-speed oral-solid dispensing in a small footprint. They are all on display in Kirby Lester's exhibit at NACDS.

“Kirby Lester provides *exactly* what a pharmacy chain needs for dispensing and verification,” says Kirby Lester's CEO and President, Garry Zage, R.Ph. “Whether you just want to avoid overcounts, or you want a full, closed-loop process with the fastest dispensing and complete order trackability, Kirby Lester is your ideal partner.”



Building on the success of its “gold-standard” KL15e tablet counter, Kirby Lester ended 2008 strong with the *KL20* “*next-generation*” system. The KL20 adds the important functions of bi-directional interfacing with pharmacy management systems, built-in workflow software, multiple dispensing safety checks and balances, trackability of all dispensing and pharmacist verification. Following that, in spring 2009, Kirby Lester launched the *KL30* “*all-in-one*” system. Based on the KL20's software platform, the

KL30 automatically dispenses the pharmacy's 30 fastest moving oral solid medications. It dramatically increases speed and accuracy with its unique “double-count” method.

At this year's NACDS, Kirby Lester unveiled the *KL60*. This is the pharmacy industry's first and only *compact, fully automated dispensing system*. The new KL60 fulfills the long-unmet need for a system that handles all the functionality of a super-sized robotic dispenser, but in half the space and at a fraction of the cost. It fully automates the pharmacy's 60 fastest moving oral solids in just 10 square feet of floor space. Tying it all together is the new *KLVS (verification station)*, which completes the full dispensing loop. The KLVS makes it simple for a pharmacist to quickly check each order, whether the order came from a Kirby Lester device or from manual pick.

With the KL20, KL30, KL60 and KLVS, owning a full-blown pharmacy dispensing and prescription verification system is now attainable for the smallest to the largest chain pharmacies.

“Imagine getting a fully automated dispensing system that you can take out of the package, plug in and start filling within an hour. You have just described every one of our new systems. We designed our new technology with the affordability and simplicity that Kirby Lester is known for,” says Christopher Thomsen, Kirby Lester's Vice President, Business Development.