

EPIC Goes With Kirby Lester

LAKE FOREST, ILL. — EPIC Pharmacies Inc. has designated Kirby Lester LLC as a preferred technology partner for pharmacy automation technology.

In addition, Kirby Lester will exhibit at EPIC Pharmacies' annual shareholders meeting and trade show in Tysons Corner, Va., in September.

Under a comarketing agreement, Kirby Lester will offer its automated counting and verification systems to the more than 800 independent, neighborhood retail pharmacies in 26 states and the District of Columbia that are members of EPIC Pharmacies.

"For almost four decades Kirby Lester has supported independent pharmacies," says Kirby Lester vice president of business development Christopher Thomsen. "We recognize EPIC Pharmacies as a leader in the traits that make independents stand out: personalized customer care, fast service and



Christopher Thomsen

pride in their local community.

"One of the major benefits of an efficient Kirby Lester automation system is that it optimizes a pharmacist's time," he adds. "Less time dispensing means that pharmacists will have more time to check and verify medications and focus on patient care."

Thomsen notes that EPIC Pharma-

cies will benefit from its preferred pricing for Kirby Lester's compact counting and verification systems. Kirby Lester products, he says, have a proven track record of bringing immediate improvements in work flow, efficiency, affordability and prescription-dispensing accuracy.

Kirby Lester's line of pharmacy automation systems includes the KL60, said to be the first compact, fully automated dispensing system, and the KL20 and KL30, characterized as the "next generation" of counting and verification systems, with such features as hands-free dispensing, two-way interfacing to the pharmacy management system, built-in work flow software and inventory management tools. Also in the line are, the KL15e, described as the "gold standard" of tablet counters; and the KL25, featuring hands-free counting technology for high-volume dispensing and prepacking.